



AT S.H. SMITH & COMPANY, ALL OF OUR BROKERS HAVE EXTENSIVE UNDERWRITING BACKGROUNDS AND INDUSTRY & PRODUCT EXPERTISE. WITH LONG-STANDING RELATIONSHIPS WITH MANY OF OUR MARKETS AND OVER 30 YEARS EXPERIENCE IN THE PROFESSIONAL & MANAGEMENT LIABILITY MARKETPLACE, S.H. SMITH & COMPANY IS ABLE TO EXERCISE A HIGH-DEGREE OF MARKET LEVERAGE.

PROVEN SUCCESS

Our Professional & Management Liability Department offers comprehensive risk management solutions, including exposure identification, insurance placement, claims management, and administrative services. In total, we place in excess of \$100 million in professional and management liability premium. We have long-established relationships with numerous admitted and non-admitted markets with capacity to write any size risk. As a result of an ever-changing exposure landscape, we are constantly ensuring that our carrier partner base is reflective of our commitment to success through expertise.

State-of-the-art Professional and Management Liability insurance programs require expertise, aggressive representation in the marketplace, credibility, senior management involvement, and advanced planning.

We provide **POLICY REVIEW AND ANALYSIS (PRA)[™]** service with all of our Professional Liability products.

Our no risk, no charge coverage analysis will:

- Reveal existing coverage gaps (if present)
- Highlight new coverage extensions
- Provide advice on appropriate policy limits
- Provide advice on appropriate policy retentions
- Provide advice on policy premium

WHY S.H. SMITH?

The Best Talent

- Dedicated team of experts
- Experienced staff with strong teamwork & collaboration

Utilization of Technology

- Paperless system
- Access to real-time market data
- Advisen service
- 24/7 access to brokers

Key Markets

- Full market access
- Exclusive relationships
- Underwriting authority

Value Added Services

- Market analysis
- Client presentation
- Dedicated claims department
- No risk, no charge Policy Review & Analysis (PRA)[™] service



TYPES OF COVERAGES

Cyber, Security & Privacy

- Technology E&O, Privacy Liability
- Cyber/Internet Liability
- Online Media Liability, Intellectual Property
- Network Security/Virus Coverage

Financial

- Distressed Bank D&O
- Hedge Funds, Private Equity, and Mergers & Acquisitions
- Investment Advisors
- Financial Institution Bonds
- Bankers Professional Liability
- Insurance Company E&O/D&O
- Mortgage Impairment

Medical Professional

- Allied Medical Classes
- Hospital Professional Liability
- Long Term Care Facilities
- Medical Malpractice (Physicians & Nursing Homes)
- Behavior Health/Social Services
- Sexual Abuse/Molestation Coverage

E&O / Professional Liability

- Architects & Engineers E&O
- Insurance Agents
- Construction Managers E&O
- Lawyers Professional Liability
- Media Liability
- Miscellaneous Professional Liability
- Police Professional
- Real Estate Agents/Property Managers E&O
- Tax Preparers

D&O / Management Liability

- Public Company (including SPAC's, BDC's)
- Private Company
- Non-Profit Organization
- General Partner Liability
- Educators Legal Liability
- Public Officials Liability
- Educational Institutions

Transactional Risk Coverages

- Representations & Warranties
- Tax Liability
- Contingent Liability

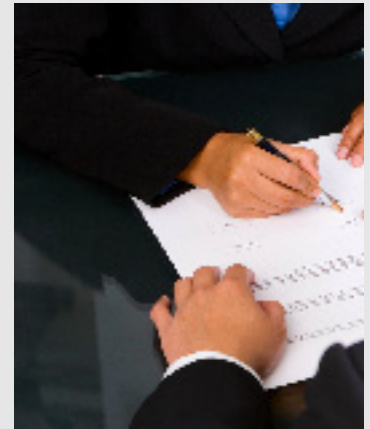
Employment Practices Liability

Private Equity Portfolio Programs

Securities Broker / Dealer Professional & Management Liability

Miscellaneous Professional

- All Classes



Please contact one of our Professional & Management Liability experts to answer any questions you may have.

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